

# Combatting non-take-up through customer-centric services and digital inclusion

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Department of Social Protection, Ireland

IEN Technical Seminar: Social security and human rights – Ensuring access and combatting the non-take-up of social benefits

8-9 June 2023, Belval, Luxembourg



### Our mission.....

 To promote active participation and inclusion in society through the provision of income supports, employment services and other services.....by putting the client at the centre of policy and service delivery

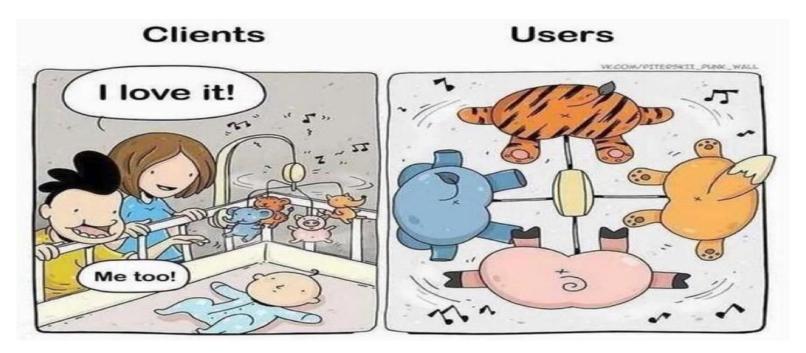
Department of Social Protection, Statement of Strategy, 2020-2023

 Systematic involvement of citizens in the creation of solutions (Bason, 2018)

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### What does this mean?

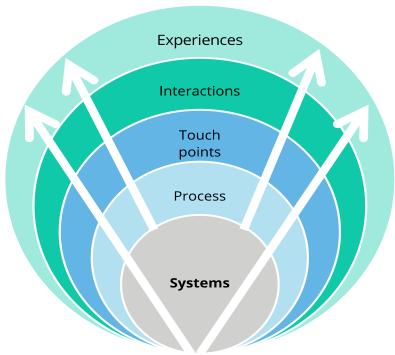






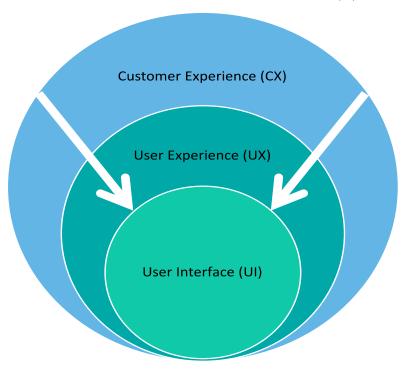
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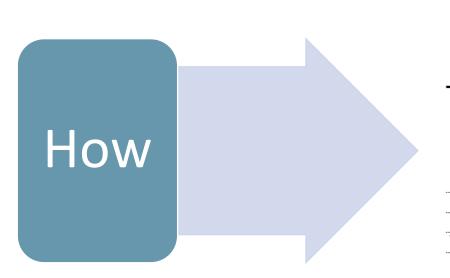
#### **Solution led-approach**

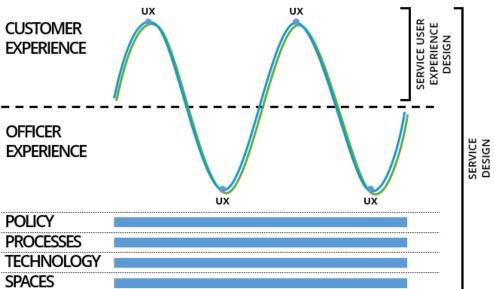
Customers fitting around processes, point solutions, broken journeys, frustrating experiences.



#### **Human-centred approach**

Offerings that meet unmet needs, experiences that build customer loyalty, accelerating speed to market, reducing wasted effort.







#### Where to start?

#### Customer Research

- What is customer understanding and experience of current service?
- Is use of terminology challenging?
- How does the flow and functionality of the service work for them?
- Learn from their experience

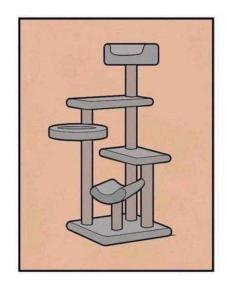
#### Business Research

- What are the common issues customers contact us about?
- What would improve the process?
- Are there untapped opportunities?
- Challenging business requirements



### Why?

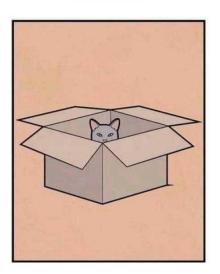
**Product** 



## features

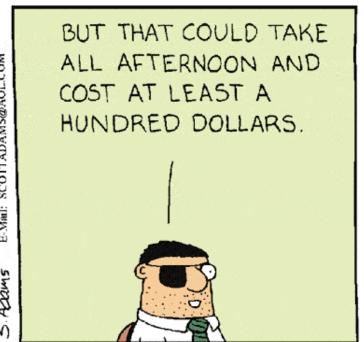


#### User needs

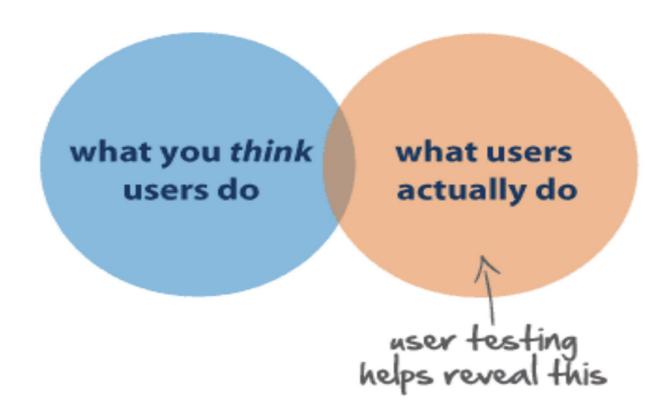




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### **Customer Testing – Prototypes**

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"These sort of things, I don't want to have to think. This is very much an admin thing I have to do, I don't want to have any uncertainty as to what document I should use"

[Uploading documents under different categories]
- Andrew

1

"It's a big, scary government website – I'm gonna go with what they suggest instead of what I think it should be"

[customer negatively influenced by examples]

- Niall

**a** 

"Visually this is much easier to digest...In terms of the steps in my mind of what I wanted to do...I like the fact that I choose my multiple choice, upload and add description"

[Document purpose first]
- Peter

Œ

"Selecting category first is a much better option"

[Than uploading document first]
- Anjali

66

"After uploading the document, I'm sort of lost here"

[Upload component first] - Aniali



### **Customer Testing – what does it tell us?**

• Are we using terms people are not familiar with?





• Are we asking customers to provide information we already know?



"I like the way you've done that"
[baby's surnames]
- Caitriona



### Resulting in....

- Balancing customer and business requriements
- Meet accessibility objectives
- Easier to use services
- Greater take up of online services
- Allowing space to support customers that are unable to access online services



### Facilitated by

Secure access to services





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